

## Legal Counsel Recruitment

### Legal Counsel

#### Our company:

InfraCo Africa seeks to alleviate poverty by mobilising investment into sub-Saharan infrastructure projects. We do this by funding teams of experienced project developers or by investing directly into projects which need the financial commitment and leverage that InfraCo Africa can bring. Our support reduces the risks and costs associated with early stage project development, ensuring that a project develops from concept to bankable investment opportunity.

InfraCo Africa is part of the Private Infrastructure Development Group (PIDG). Established in 2004, we are managed as a private company although funded by the governments of Austria (ADA), the Netherlands (DGIS), Switzerland (SECO) and the UK (DFID). Our projects have mobilised over US\$2 billion of investment and provided new infrastructure for approximately 13 million people, improving living standards and powering economic growth in sub-Saharan Africa.

As a company we have also started building new capabilities in:

- **Co-development:** The Internal Management Team (IMT) has engaged on a case by case basis with existing projects where the lead developer needs our expertise, credibility or funding to help them reach financial close; and
- **Bridging and post financial-close investments:** we are starting to provide working capital or equity/debt to infrastructure projects that need additional financing to either early stage development activities or to demonstrate and build confidence with private sector investors.

To keep pace with our growing project portfolio and evolving business model, we now need to expand.

#### Our team:

The IMT are a small dynamic team; each individual plays a critical role in the successful development of our projects and brings a specific expertise to the team. Our team is collaborative and promotes transparency, enabling expertise to be shared and workloads balanced as project demands change.

#### Your role:

You will work as part of the IMT reporting to the Finance Legal Counsel and Corporate Legal Counsel, who each in turn report to the General Counsel. You will work across all projects in all infrastructure sectors (power, water, transport, etc.) and all Sub-Saharan Africa countries in which we operate. You will be based in London, but there may be some option to travel.

#### Your responsibilities:

InfraCo Africa's Legal Counsel will assist the Finance Legal Counsel, Corporate Legal Counsel and General Counsel to provide legal support to the IMT and InfraCo Africa's board of directors, investment and PIDG committees. The role of Legal Counsel can be divided into the following three areas:

## Corporate

- prepare Board minutes and resolutions.

## Developer teams

- manage and maintain relationship with each developer team, including drafting of Developer Services Agreements for new developers;
- ensure our legal position is protected in accordance with each Developer Services Agreement; and
- review/comment on all documentation prepared by developers and co-developers prior to signing by InfraCo Africa (“checks and balances”).

## Projects

- act as legal counsel on specific projects and liaise with relevant business development managers and asset managers in relation to such projects;
- review/negotiate all legal documentation prior to signing (including loan documentation, JDAs and SHAs);
- manage the conditions precedent process on projects;
- act as principal legal contact on documentation to ensure our position is contractually protected;
- appoint and manage external legal counsel (where appropriate);
- provide legal support on projects under development and equity disposals, structural reorganisations and other ad hoc projects; and • manage exits of projects from a legal/risk perspective; **Work experience:**
- England and Wales qualified lawyer with 1-3 years’ PQE.
- Energy or other related infrastructure field experience (ideally including in Sub-Saharan Africa) including project financings and bilateral loans.
- At least a training contract seat in M&A with experience in equity documents and disposals.

## **Qualifications:**

- England and Wales qualified solicitor.
- All applicants should have strong academics.

## **Personal Qualities:**

The ideal candidate must be able to demonstrate the following:

- an interest in the job and a “can do” attitude;
- an eye for detail, strong organisational skills and able to take responsibility for own workload;
- excellent written and spoken communication skills;
- good IT skills;
- must be a team player, willing to help out wherever needed;
- an interest in Africa would be beneficial; and
- English as the main spoken and written language with proficiency in French/Portuguese.

## **Location:**

The role is based in London.

## **Package:**

Salary and benefits package in line with market.